

Frequently asked question?

What is Incubation?

Incubation is the process of nurturing startups through technical support, mentorship, legal and financial assistance and by providing office space and lab facilities. Startups are often confused with the term 'technology incubation' and 'facility usage'. Following table articulates the difference between technology incubation and facility usage.

Technology Incubation	Facility Usage
Starts with an innovative ideas and development of technology	Facility usage methodologies are already in practice
Incubatees are mentored and liaised with technical, financial, legal and IPR experts	No such networking required, conventionally
Benefit sharing in the form of Equity, Royalty, etc. is possible	Only pre-fixed charges
Incubatee Exit Policies are followed	-
New Technology will benefit entire field of operation	Only Individuals are benefited
Incubator has to be registered as a legal entity	Facility usage can be done by existing facility
Promotes technology development and entrepreneurship	Promotes entrepreneurship only

What are the admission criteria for induction into VIF@TANUVAS?

Eligibility criteria for admission into VIF@TANUVAS

- Nature of the innovative idea
- Business potential
- Strength of core team
- Free from any illegal/objectionable background

Who can incubate at VIF@TANUVAS?

- ◆ Start ups
- ◆ Companies
- ◆ Students
- ◆ Individuals supported or likely to be supported through grants

What is the rationale to incubate at VIF@TANUVAS?

- ◆ To develop a new technology
- ◆ To undertake study involving laboratory, farm or clinical resources of TANUVAS
- ◆ To validate the POC technology

- ◆ To apply for Grant like Biotechnology Ignition Grant of DBT, etc

What can incubatees choose from VIF@TANUVAS?

- Incubatee who requires only office space for the incubation with or without lab space / instrument usage
- Incubatee who requires office space and resources of Farm / Clinical facility for undertaking a study

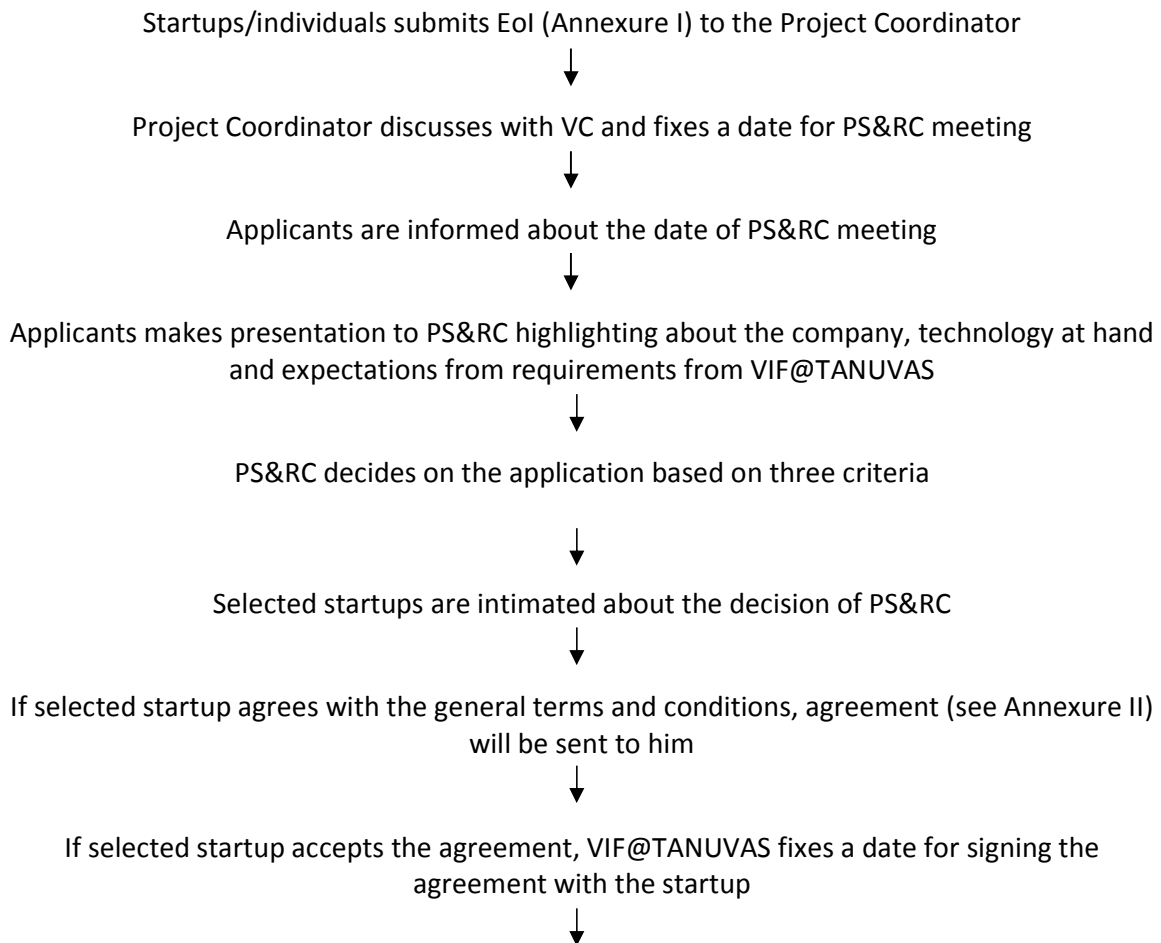
Study may be done through

- Total funding by the incubatee company
- Benefit sharing in the form of royalty
- Benefit sharing in the form of equity in the start-up
- Sharing of IP

However any input costs has to be borne by the company while the existing resources without interfering in the routine activities of the respective unit can be shared by the company

What is the procedure for Startup induction?

The following shows the procedure from incubatee approach to induction into VIF&TANUVAS.



Startups are inducted after signing the agreement and office space is allotted



Incubatee initiates research activities

I want to use only lab facility at VIF@TANUVAS. Am I eligible to join as incubatee?

Yes. But priority for selecting startups with requirement of facility usage is lower. Generally three factors are followed while selecting startups for VIF@TANUVAS admission. They are novel technology, domain relatedness and facility usage. Preferences shall be given in the following order.

Priority	Novel Technology	Domain Relatedness	Facility Usage
1	+	+	+
2	+	+	-
3	-	+	+
4	-	+	-
5	-	-	+

What is pre-incubation?

Startups/individuals whose innovative idea is yet to be refined/key resources to be identified before inducting as Incubatees, will be admitted as pre-incubatee. Pre-incubatees will be linked to experts from other incubation centres/institutions.

How VIF@TANUVAS supports startups to get grants?

VIF@TANUVAS encourages startups to apply for grants. Letter of interest/intent or letter of having initiated discussions to avail incubation services will be given to deserving startup in animal sciences sector to apply for grants if the startup is ready to incubate at VIF@TANUVAS.

What is the Incubation Term?

- Incubatee shall be admitted to VIF@TANUVAS upon signing incubation agreement. The term for incubation shall be of 18 months period.
- If incubatee seeks extension of the term, a written request may be made, not before 3 months from expiry, to the Project Coordinator, VIF@TANUVAS. The PS&RC shall decide on such requests with terms and conditions as it thinks fit.

What benefits can Incubatees get at VIF@TANUVAS?

- Priority for technology transfer of TANUVAS products and services
- Priority to access cGMP compliant clean room laboratory and cell storage facilities
- Priority to produce TANUVAS products in house
- Priority to access infrastructure facilities available
- Priority to services offered at TANUVAS

- Right of first refusal for technologies developed in-house at TANUVAS
- Preference in applying for joint collaborative projects
- Priority in conduct of required studies / validation
- Preference in workshop / training / conferences organized by TANUVAS
- Customized training for industry-sponsored personnel in their required areas

Is there any special benefit for TANUVAS students?

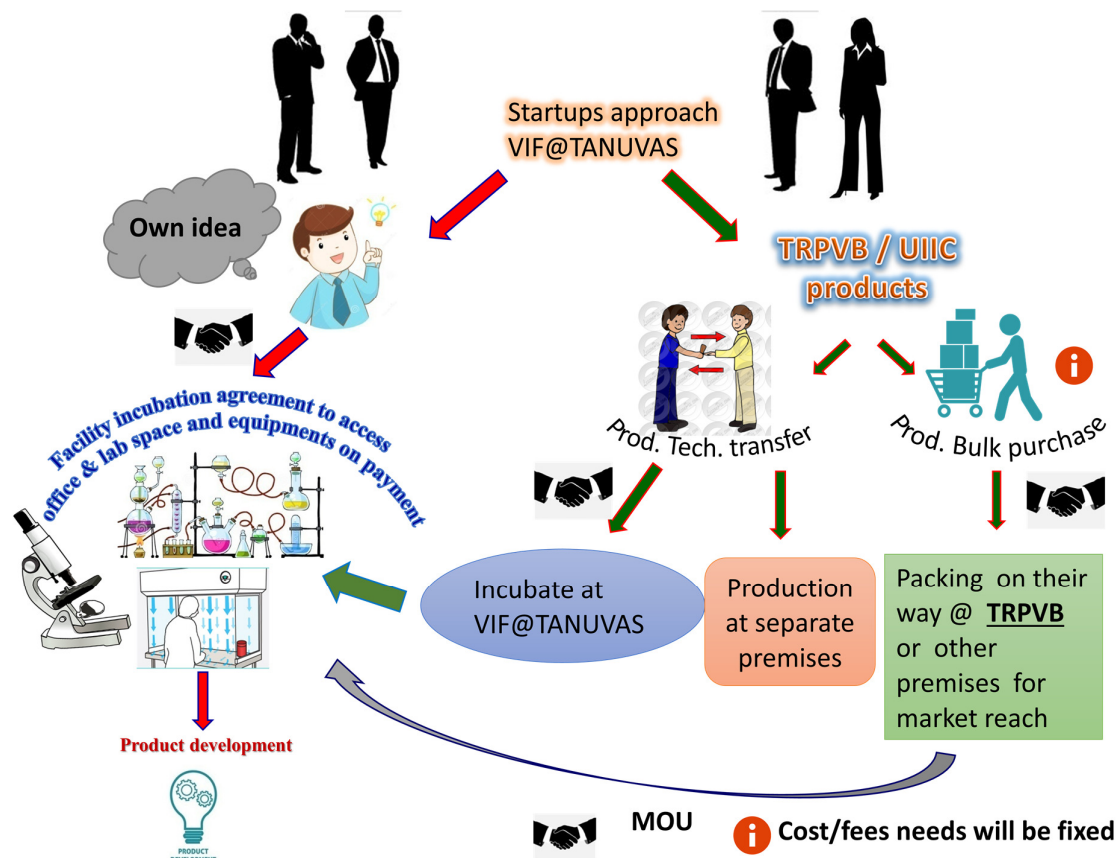
Yes. VIF@TANUVAS, in order to encourage student entrepreneurs, provides some special benefits for them.

- If a 2nd year PG student or a final year UG student is interested to apply for a BIG he / she can choose a TANUVAS faculty as a mentor and incubate at VIF@TANUVAS and apply
- Grand Challenges in the field of animal sciences are conducted for students and selected students with an innovative ideas, can use the lab space and implement his / her idea under a mentor on a no-cost basis for facility usage (seed money arrangement by liaising with funders)
- A student can perform the diagnostic / clinical service using the lab facilities on a agreed price without affecting his routine duties as a student

What is the service model followed at VIF@TANUVAS?

Any startup company can approach VIF@TANUVAS either with its own innovative idea or with interest in novel products of TRPVB, TANUVAS

- ◆ If a startup has its own idea, it will be incubated at VIF@TANUVAS and can avail all the facilities offered to develop the novel product
- ◆ If a startup is interested in any novel product of VIF@TANUVAS, it can produce in bulk and pack on their way at TRPVB or get the technology through technology transfer mode and can produce at separate premises



What are the technical expertises available at VIF@TANUVAS for startups?

- ❖ Product development / commercialization in the field of animal health
- ❖ Nanotechnology, Hybridoma Technology
- ❖ Regulatory, Biosafety compliance, Clinical services and farm facility
- ❖ Zoonotic bacterial disease diagnosis such as tuberculosis & brucellosis
- ❖ Design and development of farm implements at the University Innovation and Instrumentation Centre
- ❖ Cell culture, protein and genomic based diagnostics, recombinant protein production and purification etc.
- ❖ Business Models.

What are other services offered at VIF@TANUVAS?

- ❖ Financial Services such as assistance with budgeting, tax and reporting issues can be provided by VIF@TANUVAS recommended organizations on payment basis
- ❖ Assistance in marketing/public relations strategy development
- ❖ Technology Validation & IP protection
- ❖ Secretarial Services - Audit/Legal on payment basis.